LEADING UK MULTI-ACADEMY TRUST

BRINGING THE TRUST TOGETHER FROM AN IT PERSPECTIVE

IMPLEMENTING DIGITAL TECHNOLOGY TO REMOVE COMPLEXITY AND COST ACROSS MULTIPLE LOCATIONS.

MAT Background

Xerox Business Solutions assisted one of the UK's leading multi-academy trusts, with a national reputation for excellence across primary, secondary and sixth form provisions. At the beginning there were 11 schools in the Trust, all working in silos from an IT point of view.

> ❝ *Xerox Business Solutions are very proactive and continually look at new ways they can optimise the provision and offer the Trust the best value.*❞

The Challenge
· Every Trust school had a mixed fleet of multi-functional devices (MFDs) from a number of suppliers
· Staff needed different logins to access print devices across the Trust
· IT had to support with access issues, taking their focus from more critical tasks
· Many costly desktop printers were located across the Trust which weren't needed
· The Trust has an ethos of shared resources, but each was working in a silo

The Solution
· Rolled out one cloud-based network across 25 sites to create a single IT infrastructure
· Installed strategically placed colour MFDs across the Trust using one print driver
· Implemented full 'FollowMe Printing' solution to monitor and manage print volume
· Card readers were introduced to authorise prints and avoid security risks from unclaimed prints

The Result
· New solution saves the Trust over £225,000 per annum
· Total annual saving of £31.80 per pupil
· Significant reduction in print volume and waste to help drive sustainability
· Enhanced print security and eliminated uncollected prints being left on devices
· Enabled IT to spend more time on business critical tasks

THE CHALLENGE

COMPLEX PRINT ESTATE WAS DIFFICULT TO MANAGE AND COSTLY

At the beginning there were 11 schools in the Trust, each with its own mixed fleet of MFDs from multiple suppliers and each were using many costly desktop printers.

Sharing resources across the sites was essential to the Trust, with teachers and other staff often travelling between sites. The current print environment meant that a separate login for each school was needed to enable printing, resulting in increased support from IT to address access issues.

The Trust wanted to remove complexity across the print estates by rolling out one network that required one login and operated from one print driver. There was also a need to reduce print volume and waste, whilst also increasing print security.

THE SOLUTION

BRINGING THE TRUST TOGETHER FROM AN IT PERSPECTIVE

Rolling out one cloud-based network to manage the entire print estate across the Trust meant users only needed one login whilst supporting the Trust's ethos of shared resources and removed any barriers to education. The entire print estate now operates from one single driver, removing the need to manually update multiple drivers when new versions are released.

Following an audit of their devices, a range of colour MFDs were installed at strategic locations around the Trust schools. Card readers and 'FollowMe Printing' solutions were introduced to authorise prints to help improve print security and reduce print volume.

The use of costly desktop printers was restricted to use in the data office, IT suites and by headteachers. With print volume and waste being a concern, print management software was installed to enable print rules for each school. Tailored to each school's aims or print policy, the rules further help the Trust in reducing their print volume and also improve reporting.

THE RESULT

SIGNIFICANT PRINT COST SAVINGS PER ANNUM

We helped the Trust achieve the following results.

£225K
P/A SAVING FROM THE NEW PRINT SOLUTION

£31.80
SAVED PER PUPIL PER YEAR

25 SITES
ARE NOW PART OF THE SAME SINGLE NETWORK

NOW IT'S YOUR TURN TO

MAKE A DIGITAL TRANSFORMATION

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